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Exam : **700-751**

Title : Cisco SMB Product and
Positioning Technical
Overview

Vendor : Cisco

Version : DEMO

NO.1 Which two statements regarding Cisco's wireless product offerings are true? (Choose two.)

- A. The Aironet 3800 is geared for the small and medium-size business, especially teleworkers.
- B. Wireless solutions are the same for on-premises enterprise and business class customers
- C. The portfolio of wireless solutions can meet the size of the network and customer requirements.
- D. The Cisco Wireless portfolio was built to support on premises enterprise and business class solutions only,
- E. Cisco Meraki's MR 30H and MR 33 are 802.11AC access points with dedicated security.

Answer: C,D

NO.2 Which statement is true regarding cloud, mobile, and big-data disruption of existing business models?

- A. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.
- B. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
- C. 100% of the business networks analyzed by Cisco teams have traffic going to websites that host malware.
- D. 84% of enterprises are experiencing endpoint device growth in remote sites.

Answer: B

NO.3 How is an Organization defined within the context of the Meraki Dashboard?

- A. It consists of multiple service provider resources, including support ticket management and API sandboxes.
- B. It is defined by the user's network construct and categorized as either small-medium enterprise (SME), campus, or a distributed enterprise.
- C. It serves as the boundary of the account's administrative domain, including license, inventory, and user management.
- D. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.

Answer: D

NO.4 Which are three SKUs for Mobility Express? (Choose three.)

- A. AIR-AP1815I-K9C
- B. AIR-AP3802I-K9C
- C. AIR-AP2802I-K9C
- D. AIR-AP1852I-K9
- E. AIR-AP2802I-K9
- F. AIR-AP1815W-X-K9

Answer: A,B,C

Explanation:

<https://www.cisco.com/c/dam/en/us/solutions/collateral/enterprise-networks/mobility-express/qand-a-c67-73448>

NO.5 Which option describes server virtualization?

- A. Consolidation of multiple server interface cards into a single network card that supports a large

number of virtual interfaces

- B.** Reduction of on-premises server requirements through the elimination of low utilization servers and the transition to a SaaS solution
- C.** Consolidation of multiple server workloads onto a smaller number of more powerful servers
- D.** The aggregation of server workloads onto a smaller number of servers by running multiple server operating systems directly on the shared hardware

Answer: D

NO.6 Which three statements describe Cisco Aironet 1815 Series Access Points? (Choose three.)

- A.** Ideal for organizations looking to address growth but have budget restrictions
- B.** Easy to deploy and manage with Cisco Mobility Express
- C.** Increases total cost of ownership while delivering advanced features like 802.11ac Wave 2
- D.** The most cost-efficient offering designed for SMB in the Cisco Wireless AP portfolio (less than \$5/AP/month)
- E.** Offers next-generation 3x3 MIMO with Wave 2 802.11 ac
- F.** An ideal solution for large organizations

Answer: A,B,D